



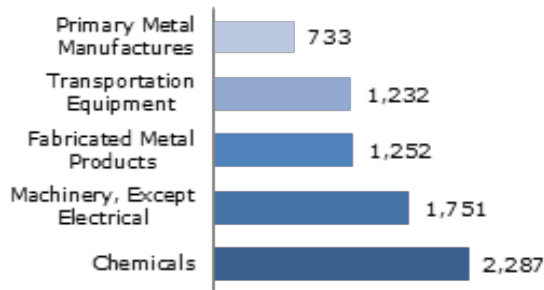
CLEVELAND-ELYRIA, OH

Merchandise Exports in 2014

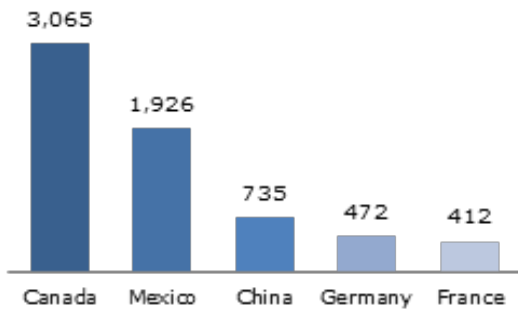
29th Largest export market
in the United States

\$10.7 billion
Total merchandise exports

Top Export Sectors Millions of dollars



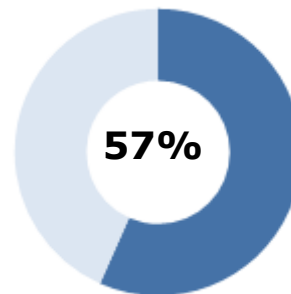
Top Export Markets Millions of dollars



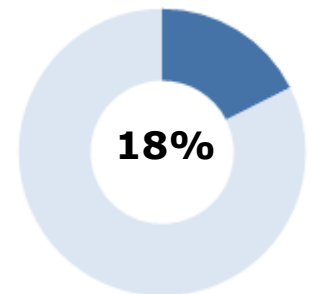
Selected Exporting Counties

County	Value
Cuyahoga County	\$6.5 billion
Lake County	\$2.0 billion
Lorain County	\$1.5 billion
Medina County	\$492 million
Geauga County	\$236 million

Current and Future FTAs Matter to Cleveland Area Exporters



Share of merchandise exports to Trans-Pacific Partnership (TPP) members



Share of merchandise exports to Trans-Atlantic Trade & Investment Partnership (T-TIP) members

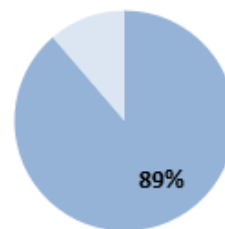
\$6.2 billion

Total merchandise exports to current FTA partners; 58% of Cleveland total

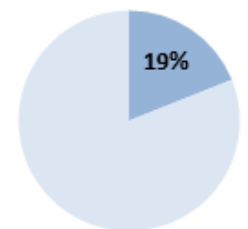
Exports Sustain Cleveland Area Businesses

3,878

Companies exported from Cleveland MSA in 2012 (Latest available)



Small-Medium Business share of Cleveland MSA exporters in 2012 (<500 employees)



Share of Ohio exports accounted for by Cleveland MSA in 2014

*Indicates that the export value is suppressed to avoid disclosing confidential information

Cleveland-Elyria, OH

- In 2014, Cleveland was the 29th largest metropolitan area exporter in the United States, with merchandise shipments totaling \$10.7 billion.
- In 2012 (latest data available), 3,878 companies exported goods from the Cleveland metropolitan area. Of these, 3,440 were small- or medium-sized exporters (SMEs) with fewer than 500 employees.
- The Cleveland metropolitan area accounted for 18.9 percent of Ohio's merchandise exports in 2014.
- Counties from the Cleveland metropolitan area that reported exports in 2014 included: Cuyahoga County (\$6.5 billion), Lake County (\$2.0 billion), Lorain County (\$1.5 billion), Medina County (\$492 million), Geauga County (\$236 million).
- In 2014, Cleveland's top export markets included Canada (\$3.1 billion), Mexico (\$1.9 billion), China (\$735 million), Germany (\$472 million), and France (\$412 million).
- Top export sectors from Cleveland in 2014 were chemicals (\$2.3 billion); machinery, except electrical (\$1.8 billion); fabricated metal products (\$1.3 billion); transportation equipment (\$1.2 billion); and primary metal manufactures (\$733 million). Cleveland is also a major metropolitan area exporter of electrical equipment, appliances, & components; mining (except oil and gas); plastics and rubber products; paper; and nonmetallic mineral products.
- In 2014, Cleveland benefited from existing trade agreements, exporting 58.0 percent of merchandise exports to free trade agreement (FTA) partners.
- In 2014, Cleveland exported \$5.0 billion in goods to the NAFTA region and \$52 million in goods to the CAFTA-DR region.

Top Sectors			Top Countries		
Sector	Value	Share	Sector	Value	Share
Chemicals	\$2.3 billion	21.4%	Canada	\$3.1 billion	28.6%
Machinery, Except Electrical	\$1.8 billion	16.4%	Mexico	\$1.9 billion	18.0%
Fabricated Metal Products	\$1.3 billion	11.7%	China	\$735 million	6.9%
Transportation Equipment	\$1.2 billion	11.5%	Germany	\$472 million	4.4%
Primary Metal Manufactures	\$733 million	6.8%	France	\$412 million	3.9%

Note: Where data are suppressed, the order in which counties, sectors, and countries are displayed does not necessarily reflect the true rank ordering. The suppressed data may, in fact, be rightfully anywhere in the ranking.

Data year: 2014 **Last updated:** July 2015

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